FOR IMMEDIATE RELEASE

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Virginia State University Selects RevenueVision®

Warrenton, VA – December 29th, 2014 -- The Solution Design Group, Inc. (SDG), is pleased to announce that the **Virginia State University** has selected SDG's RevenueVision® solution for contract and revenue management.

"Virginia State University (VSU) has recently renewed its bookstore and food service contracts. It is using RevenueVision to replace a highly manual and disjointed system of spreadsheets and calendar tasks," stated Tom Strange, SDG President & CEO. "We are very pleased to have VSU as the latest member of our growing RevenueVision family."

VSU is using RevenueVision to help manage all of its contracted and self-operated units including dining, vending, bookstore, print services and others.

"The Auxiliary Services department is excited about the implementation of RevenueVision. RevenueVision will allow VSU to be more effective and efficient in its contract management processes and procedures. It will also, unify contract management in all areas of the University, not just Auxiliary Services," stated Phyllis Bullock, VSU Director of Auxiliary Services.

About RevenueVision®

RevenueVision® is a web based "software as a service" solution that has been designed and developed specifically for the higher education community to optimize the management of auxiliary enterprise relationships. It allows colleges and universities to pro-actively track sales, revenues and expenses from each contract or self-operated facility in such a manner that allows them to maximize revenues. RevenueVision® is available on a monthly or annual subscription basis directly from SDG. Subscriptions include all hardware and software located in SSAE-16 certified data centers, unlimited telephone support, all upgrades and patches, and all system administration services. Subscribers only need a browser and a connection to the Internet for access.

About Virginia State University

Virginia State University is a historically black land-grant university located in Petersburg, Virginia. The university offers its approximately 5,800 students a variety of 55 baccalaureate and masters programs, two doctoral degree programs and three certificates. VSU dedicates itself to academic programs and services that give its students the tools to succeed both in and outside of the academic realm.

About The Solution Design Group, Inc. (SDG)

SDG is a software development firm that focuses on serving the public sector and higher education communities. SDG's offices are in Warrenton, Virginia and Orlando, Florida. (www.thesolutiondesigngroup.com)

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