



Aviation Project Profile

San Francisco International Airport Property and Revenue Management System Consulting Services

Client Profile:

The San Francisco International Airport is the 14th busiest airport in the United States serving over 33 million passengers in 2006. One of the largest international airports in the United States, SFO serves over 25 international airlines serving over 55 international destinations.

Project Description:

SDG was retained by SFO to develop a business case, detailed analysis, and project roadmap for a new property and revenue management system to serve over one hundred business users at SFO. Specifically, the SDG consulting team:

- Conducted Business Discovery to determine the functional requirements for the new system.
- Conducted Technical Discovery to determine the technical requirements and potential interfaces with existing airport systems.
- Developed the Project Roadmap which identifies all the components and tasks necessary to procure and implement the new system.
- Developed the Request for Proposal and related procurement documents
- Provided vendor evaluation assistance to SFO staff including developing vendor demonstration scripts

Project Timeframe:

The project was started in January 2006 and the selected system is currently being implemented. The new property and revenue management system is expected to be fully operational in 2008.

**Client Contact
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